

When you partner with Delta Vacations, a Delta Air Lines® company, you're part of a dedicated team that has your back every step of the way, giving you:



### **EXCELLENT VALUE**

- Expertly-curated activities, tours and excursions.
- Best-in-class experiences with Delta's notable service to 3-, 4-, and 5-star hotels and resorts in 300+ destinations worldwide.
- SkyMiles® Members earn bonus miles, in addition to flight miles, on every vacation package.
- Earn toward Medallion<sup>®</sup> Status with every flight and hotel booking.
- Travel Protection Plans ensure investments are protected.



### **THEMED VACATIONS**

Choose from an exciting array of themed vacation experiences tailored exclusively for a unique getaway:

- Luxury and All-Inclusive Vacations
- Destination Weddings + Romantic Getaways
- Flexible Getaways (10+ travelers)
- Traditional Groups (20+ travelers)
- Adults-Only Vacations and Family Vacations
- LGBTQ+ Vacations
- Tours and River Cruises
- Ski, Golf, National Parks and more!



### **EXCEPTIONAL SERVICE**

- Fully commissionable bookings and direct deposit, plus incentives including Rewards to Go — book trips and earn points redeemable for personal travel.
- No fees, whether you book online or by phone.
- 72-hour holds and flexible payment, change and cancellation policies.
- Award-winning, sales support from our U.S.-based Customer Engagement Center with dedicated travel advisor support desk.



### IN-PERSON + ONLINE RESOURCES

- WorldAgent Direct provides one-stop shopping for all Delta Vacations destinations.
- Delta Vacations University the premier travel industry education event, held annually.
- Industry-leading educational tools and resources to help you drive more sales, including live and on-demand training webinars and marketing materials built just for you.
- Weekly emails with updated promotions and news.
- Opportunities for collaboration through advisory boards and focus groups.





### **CONTACT INFORMATION**

As a Delta Vacations Diamond Elite or Diamond Preferred Agency, you have access to an exclusive sales and service team for all your booking-related needs.

	Exclusive Diamond Elite and Diamond Preferred number	1-877-658-5035	
Reservations & Assistance	Text Message Booking Assistance	1-833-312-3048	
	Access Diamond Elite and Diamond Preferred Agents To reach a specific agent, enter 9 followed by their 4-digit extension.	Prompt 9	
	Current Reservations  For the fastest service with a current reservation, enter 9 followed by the booking number or group contract number followed by #. 7 days a week.	Prompt 9	
	New Reservations  To book or learn more about any of our products. 7 days a week.	Prompt 1	
	Current Reservations (without the booking number) To access a current reservation without the booking number 7 days a week.	Prompt 2	
	Group Reservations For a group reservation of 20 or more guests, enter 9 followed by the group contract number. Monday-Friday; 9:30am - 6:00pm Eastern Time	Prompt 3	
	Flexible Getaways For the fastest service with a new or current flexible getaway. 7 days a week, 7:00am - 9:00pm Eastern Time	Prompt 3	
	Accounting Prompt 4 For assistance with payment-related questions. Monday-Friday; 9:00am - 5:30pm Eastern Time		
	Schedule Changes For assistance with airline schedule changes.	Prompt 5	
	<b>Technical Help</b> For technical help with WorldAgent Direct. 7 days a week	See Agency Support	
Honeymoon and Luxury Reservations	For assistance with new or existing Luxury and Romance reservations. 7 days a week .	1-866-758-2936	
Destination Wedding Reservations	For assistance with new or existing Destination Wedding reservations.  Monday-Friday; 9:30am - 6:00pm Eastern Time	1-866-758-2936	
Agency Support	For assistance with booking-related issues requiring exception consideration.  Monday – Friday; 9:00am – 8:00pm Eastern Time.	1-888-606-9899	
Sales Support	1-800-283-7268 / Monday - Friday; 9:00am - 8:00pm Eastern Time		
	For assistance while WorldAgent Direct profiles and account updates	Prompt 1	
	For assistance with commissions, travel agent incentives and Personal Booking Codes.	Prompt 2	
Customer Care	or assistance with post-travel issues. Monday – Friday; 9:30 am – 6:00 pm Eastern Time <b>1-800-727</b> mail: <b>customercare@deltavacations.com</b>		
<b>Destination Help Center</b>	For customer assistance during their travel. 7 days a week 1-800-4		
Delta Vacations Mailing Address	For overnight payments: Delta Vacations / 2915 North Broadway / Minot, ND 58703 / 701-839-5555		



## BOOKING WITH DELTA VACATIONS.



### PERSONAL BOOKING CODE

Having a Personal Booking Code (PBC) is the only way for you to get the credit for each and every booking you make, and to take advantage of our incentive program — Rewards to Go — offering personal travel, reward trips and more.

### TO GET A PBC

- Within WorldAgent Direct, go to the Request Forms link under the Resource Center tab. Select the Personal Booking Code Request Form, fill out and submit.
- You will receive an email from Delta Vacations with your unique PBC.
- Update your profile within WorldAgent Direct and opt into the program by checking the box.

### **REWARDS TO GO**

- Front-line booking advisors earn 1 point for every \$5 in gross revenue on all flight and hotel bookings of 3 nights or longer to any destination, year-round.
- Gift cards are paid out automatically each quarter to advisors with a minimum of 2,500 points and can be used for personal travel.
- When you book over the phone with the Customer Engagement Center, give your PBC to the Delta Vacations specialist and they will add it to your booking.
- When booking online, your PBC will automatically be attached.
- Track your points and awards and access your gift card vouchers online.

### **DIRECT DEPOSIT**

- Receive your commissions via direct deposit. It's free, easy, secure.
- Deposits are made approximately two weeks after your clients' travel. For your convenience, a list of all booking numbers and payment amounts will be emailed to you.

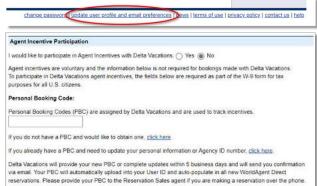
### **COMMISSIONS, ADVISOR INCENTIVES + BONUS COMMISSION**

- All bookings are fully commissionable and many promotions and hotel partners offer bonus commission.
- Check the Advisor Incentive tab for current hotel partner reward programs.
- Commissionable add-ons include car rentals, transfers, tours, tickets + more.

### TRAINING + 24/7 Customer Engagement Center Support

- Live, webinar-based training throughout the year is available online 24/7.
- Industry-leading conference, Delta Vacations University is held annually.
- Destination training trips held throughout the year.
- Multiple councils/advisory boards for the opportunity to collaborate.
- Dedicated Travel Advisor desk at our U.S.-based CEC is available for specialized assistance at times of booking plus before, during and after travel.









### WORLDAGENT DIRECT: YOUR ONE-STOP SHOP.



WorldAgent Direct gives you access to a world of vacation options with one-stop booking for Delta Vacations, including our strategic airline partners Delta Air Lines®, Air France, KLM, Aeromexico and Virgin Atlantic.

### **USE WORLDAGENTDIRECT.COM, AND ENJOY:**

- Complete booking capabilities and some modifying capabilities, available 24/7.
- Resourceful destination and hotel information.
- Lucrative agency incentives and bonus commissions including the Rewards to Go program.
- Access to all specials and promotions, including exclusive offers.
- The Marketing Hub your online source for on-demand marketing tools to help promote and grow your business including customizable advertising pieces like flyers, emails and more.
- Delta Vacations University Online providing weekly training opportunities and a full library of on-demand training videos.
- Information on policies, procedures and other pertinent travel information.

If not already registered, go to WorldAgentDirect.com and click 'Register Your Agency Now' to complete the application.

# Welcome, Travel Advisors Welcome, Travel Advisors Delta Vacations Worldagent Direct Login Abence Delta Vacations, a Dalta Air Lines company, is the convenient one-stop stropping experience for travel advisors. With Worldagent Direct you gain access to industry booding vacation planning and booking looks, specialized training, rewarding incentives and more User D User Password Econol, visit consecurit? Having Insulting Raymon Convert Password Ferrod, visit consecurit? Having Insulting Raymon Convert Password Raymon Convert Passwor

### **CURRENT DEALS + OFFERS & ADVISOR INCENTIVES:**



### **SALES TRAINING + RESOURCES:**



### EARN REWARDS.

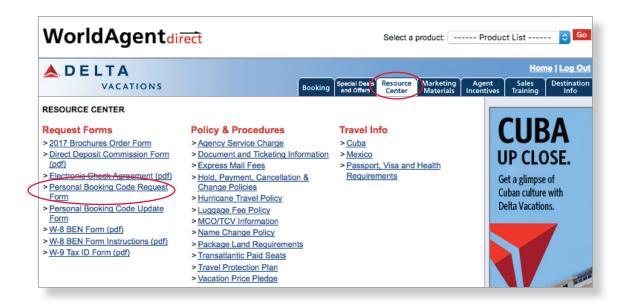
Having a Personal Booking Code (PBC) is the only way for you to get the credit for each and every booking you make, and to take advantage of our lucrative incentive program — Rewards to Go — offering personal travel, reward trips and more.

### **GETTING A PBC**

- Log on to worldagentdirect.com, go to the Resource Center tab, and then under Request Forms, select the Personal Booking Code Request Form to fill in the form.
- Within two business days you will receive an email from us with your unique PBC.
- Once you receive your PBC, opt into the program by updating your profile in WorldAgent Direct, and checking the box to participate.
- Fill in the information, and start booking.

### **DELTA VACATIONS AT WORK FOR YOU**

- If you are booking by calling the Customer Engagement Center, you'll need to give your PBC to the Delta Vacations specialist so they can add it to your booking.
- Check the weekly progress reports that show how many points you've earned, and to claim your incentive rewards.





### **WORLDAGENTDIRECT.COM OR CALL 1-800-727-1111**





### Give their getaway the coverage it needs.

A vacation is an investment — protect it from the unexpected with Delta Vacations and Allianz Global Assistance, the foremost provider of travel protection plans and insurance. We offer two options for purchase prior to final payment.

With both plan options, your client can receive pre- and post-departure benefits including coverage for canceling for any reason, medical emergencies, trip or baggage delays, as well as 24/7 assistance services while they are in-destination.

Scan to learn more about trip protection with Allianz Global Assistance:



**WORLDAGENTDIRECT.COM OR CALL 1-800-727-1111** 

### TRAVEL PROTECTION PLAN & TRAVEL PROTECTION PLAN PLUS

DESCRIPTION	ТРР	TPP+
Part A: Pre-departure Benefits Pre-departure benefits provided by Delta Vacations	~	~
Cancel for any reason	~	~
Cancellation confirmation without documentation	~	~
Reimbursement in the form of <b>Delta Vacations vouchers</b>	~	
Reimbursement in original form of payment		~
Lowest Price Guarantee		~
Part B: Post-departure Vacation Protector Post-departure benefits provided by Allianz Global Assistance	Limits	
Emergency Medical & Dental Dental Maximum \$500	\$50,000*	
Emergency Medical Transportation	\$50,000*	
Trip Interruption	\$10,000*	
Travel Delay	\$800*	
Baggage Delay	\$250	
Baggage Loss/Damage	\$1,500*	
Coverage of pre-existing conditions available*	<b>~</b>	
24/7 Assistance Services	<b>~</b>	
Available for group bookings	YES	NO



Protect your Delta Vacations® experience with Travel Protection, provided in partnership with Allianz Global Assistance—a leader in the travel insurance and assistance industry. Travel Protection can give peace of mind throughout your entire vacation by keeping you, your loved ones, and your travel budget safe.

The Part A: Pre-departure benefits vary depending on the plan. With both the **Travel Protection Plan** and the **Travel Protection Plan** PLUS, you are provided with all of the Part B: Post-departure Vacation Protector benefits on the left.

### PROTECTION FOR GROUPS

Including a **Travel Protection Plan** on a package booking gives everyone in each room the option to protect their trip. While the entire group is not required to select protection at checkout, it is available as an add-on up until seven days after your first deposit. With our **Travel Protection Plan**, you can protect your travel investment against unforeseen circumstances and rest easy knowing you may cancel for any reason and be refunded in the form of a travel voucher. For more information, please contact the Groups department.

\*Emergency Medical & Dental, Emergency Medical Transportation, Trip Interruption, Travel Delay, Baggage Loss, and Coverage of Pre-existing Conditions benefit limits vary for residents of New York.

Please see detailed benefit descriptions on reverse for additional information.





Terms, conditions, and exclusions apply. Insurance benefits underwritten by BCS Insurance Company, or Jefferson Insurance Company, depending on your state of residence and plan chosen. Plans only available to U.S. residents and may not be available in all jurisdictions. Allianz Global Assistance and Allianz Travel Insurance are marks of AGA Service Company dba Allianz Global Assistance or its affiliates. Allianz Travel Insurance products are distributed by Allianz Global Assistance, the licensed producer and administrator of these plans and an affiliate of Jefferson Insurance Company. The insured shall not receive any special benefit or advantage due to the affiliation between AGA Service Company and Jefferson Insurance Company. Plans include insurance benefits and assistance services. Any Non-Insurance Assistance services purchased are provided through AGA Service Company. Pricing breakdown is available on request and will be provided upon purchase. A complete description of coverage is found in the Certificate of Insurance/Policy or www.etravelprotection.com/dlv. If customer does not receive this document, please call 1-800-284-8300. Except as expressly provided under your plan, you are responsible for charges you incur from third parties. Contact AGA Service Company at 1-800-284-8300 or 9950 Mayland Drive, Richmond, VA 23233 or customerservice@allianzassistance.com.

### BENEFIT DETAILS

With both the Travel Protection Plan and the Travel Protection Plan PLUS, you are provided with predeparture benefits from Delta Vacations and post-departure benefits from Allianz Global Assistance. The Part B: Post-departure Vacation Protector Benefits from Allianz Global Assistance are the same for both plans. Please see benefit details below for the Part A: Pre-departure Benefits options and the Part B: Post-Departure Vacation Protector Benefits.

### **COVERED REASONS** FOR EPIDEMICS

The following benefits now include epidemic-related illness as a covered reason:

- Trip Interruption
- Emergency Medical
- Emergency Transportation

On select plans, denied boarding due to suspicion of illness is now a covered reason for:

- Trip Interruption
- Travel Delay

Benefits for quarantine due to an epidemic only apply when an eligible traveler is specifically named and individually ordered to quarantine (not including generally or broadly applicable quarantines.) Benefits may not cover the full cost of your quarantine and are subject to applicable benefit limits. See plan documents for details.

### \*RESIDENTS OF NY

Emergency Medical & Dental, Emergency Medical Transportation, Trip Interruption, Travel Delay, Baggage Loss, and Coverage of Pre-existing Conditions benefit limits vary for residents of New York.

**Emergency Medical** & Dental \$25,000

**Emergency Medical** \$25,000 Transportation

Trip Interruption \$5,000

\$500 Travel Delay

Baggage

Loss/Damage \$1,000

Coverage of Pre-existing Conditions, Maximum Trip Cost \$5,000

### **PART A: PRE-DEPARTURE BENEFITS**

Provided by Delta Vacations and is not an insurance benefit

The Part A: Cancel for Any Reason Waiver protects the cost of your vacation and protects you from most cancellation penalties.

### TRAVEL PROTECTION PLAN

PART A: PRE-DEPARTURE BENEFITS

### Cancel For Any Reason

You may cancel for any reason and have comfort in knowing that your travel investment is protected. You must cancel before your scheduled departure.

### **Cancellation Confirmation without Documentation**

Documentation is not required to confirm cancellation.

### May be purchased any time prior to final payment

The Travel Protection Plan may be purchased any time prior to final payment. The coverage of pre-existing conditions only applies if the Travel Protection Plan is purchased within seven (7) days of initial deposit.

### Reimbursement in the form of Delta Vacations Vouchers

The value of the vacation package, less the cost of insurance, will be refunded in the form of a Delta Vacations voucher. Cancellation fees will only be reimbursed if the Travel Protection Plan is purchased within seven (7) days of initial deposit.

### TRAVEL PROTECTION PLAN PLUS PART A: PRE-DEPARTURE BENEFITS

With the Travel Protection Plan PLUS, customers will receive the

same pre-departure benefits featured in the Travel Protection Plan above, plus they will receive up to 100% cash reimbursement and will be offered the Lowest Price Guarantee.

### Reimbursement in the original form of payment

You will receive the refund of the cost of your vacation package AND cancellation fees in the form of your original payment, should you need to cancel your vacation for any reason (less the cost of the protection plan). The Cash Back refund option only applies if the Travel Protection Plan PLUS is purchased within seven (7) days of initial deposit.

### **Lowest Price Guarantee**

If Delta Vacations advertises an identical vacation at a lower price, Delta Vacations will guarantee that price. The advertised vacation must be available and include the same air components, hotel and room category and any other previously purchased components. Refunds for the difference in the package price will be issued in the original form of payment. Lowest Price Guarantee may be exercised up to the time of departure. The Lowest Price Guarantee only applies if the Travel Protection Plan PLUS is purchased within seven (7) days of initial deposit.

### PART B: POST-DEPARTURE VACATION **PROTECTOR BENEFITS**

Provided by Allianz Global Assistance

In addition to the Part A: Pre-departure Benefits, the Travel Protection Plan and the Travel Protection Plan PLUS include the Part B: Post-Departure Vacation Protector Benefits, provided by Allianz Global Assistance, to protect your customers from the unexpected during their vacation, such as:

### **Emergency Medical & Dental**

\$50,000\*

Deductible: \$50

Dental Maximum: \$500

This primary coverage can reimburse for covered expenses incurred during the trip due to covered medical and dental emergencies.

### **Emergency Medical Transportation**

Can reimburse medically necessary transportation to the nearest appropriate facility following a covered illness or injury during the trip. Also covers the cost of transportation back home following a covered illness or injury.

### **Trip Interruption**

**Up to Trip Cost** 

Maximum Coverage: \$10,000\*

Can reimburse up to 100% of the unused, non-refundable portion of trip expenses and the increased transportation costs it takes to continue the trip or return home if the trip is interrupted for  $\boldsymbol{\alpha}$ covered reason.

### **Travel Delay**

\$800\*

Daily Maximum: \$150

Can reimburse up to \$150 per day for additional travel and lost prepaid expenses if the trip is delayed for 6 or more hours for a covered reason.

### **Baggage Delay** \$250

Can reimburse the reasonable additional purchase of essential items during the trip if baggage is delayed or misdirected by a common carrier for more than 24 hours. Receipts for emergency purchases may be required.

### Baggage Loss/Damage

\$1,500\*

High Value Sublimit: \$500

Can reimburse for loss, damage, or theft to baggage or personal effects that occur during the trip.

### Coverage of Pre-existing Conditions available

The coverage of pre-existing conditions only applies if the Travel Protection Plan is purchased within fourteen (14) days of initial deposit and traveler must not be disabled from travel at the time of plan purchase. Additionally, the trip cost cannot exceed \$10,000\* per person.

### 24/7 Assistance Services

Included

Yes

Our multilingual team of problem solvers is always available to help with medical and travel-related emergencies—from reporting lost baggage to helping them find a hotel or getting emergency medical treatment.

Wherever you are traveling, Allianz Global Assistance's team of travel experts is available to help 24 hours a day, 7 days a week.

US, Canada, Puerto Rico, and the USVI Outside of the US (Call collect)

1-800-496-6590 1-804-673-7589

## IT'S MORE THAN JUST A FLIGHT.

The best vacations don't begin in destination. Start your getaway off right with Delta's best-in-class, elevated onboard experience.

### **DELTA COMFORT+**

- Up to 3" of extra legroom compared to Main Cabin, dedicated overhead bin space, and early boarding
- Amenities include a pillow, blanket, complimentary headset and amenity kit on long-haul international flights
- Premium snacks, Starbucks<sup>®</sup> coffee, beer, wine and spirits on select routes\*

### FIRST CLASS

- Up to 8" of extra legroom and up to a 5.4" recline, plus an 11" seatback screen on many routes
- Complimentary earbuds on select flights, more built-in outlets, Wi-Fi on nearly all flights
- Premium menu offerings plus complimentary beer, wine and spirits\*
- Dedicated flight attendant provides personalized service to the cabin
- Enjoy Sky Priority® service
- Get complimentary access to Delta Studio™

### **DELTA PREMIUM SELECT**

- Stretch out in a wider seat, plus enjoy additional recline and an adjustable foot and leg rest on select widebody aircraft\*\*
- Enjoy Sky Priority® service
- Get complimentary access to Delta Studio™ + enjoy in-seat power ports
- Receive a TUMI amenity kit, with eyeshades, socks, LE LABO facial mist and lip balm + a pre-flight beverage followed by seasonal menu selections
- Dedicated flight attendant provides personalized service to the cabin

### **DELTA ONE®**

- The ultimate luxury experience: Lie back in an adjustable 180-degree flat-bed seat with Westin Heavenly® In-Flight Bedding
- Enjoy Sky Club access and Sky Priority<sup>®</sup> service
- Get complimentary access to Delta Studio<sup>™</sup> + noise-canceling headsets and enjoy in-seat power ports
- Receive our Someone Somewhere handcrafted amenity kits, which include an eye mask, Grown Alchemist lip balm and hand cream
- Dedicated flight attendant provides personalized service to the cabin
- Experience the Delta One suite, featuring full-height doors and privacy dividers on most Airbus A350 and A330-900 flights









**Sky Priority®**Service includes faster check-in, accelerated security, expedited baggage service and Premium Boarding.



### YOUR AGENCY,

### AMPLIFIED.

Get to know the Marketing Hub and easily create, customize and deploy professional-quality marketing materials from home.

### **DOWNLOAD & GO**

Our digital downloads are always free! Choose from pre-branded social media images, unbranded images of our worldwide destinations, flyers, web banners and more.

**Sizzle videos** highlight different destinations with vibrant images and video clips set to fun music — perfect to have in the background at a conference or in your office for just the right inspiration. More are being added to the library every month.

**Destination Fact Sheets** are the perfect send-off for your client ahead of their trip, or to inspire them to make their next booking. Download them individually or as a bundle!

### **CUSTOM PIECES**

Convenient and easy to use, the Marketing Hub allows you to customize the following with your own call to action and company logo. Download immediately for free and you're all set:

- Flvers
- Video book-ends
- HTML emails
- Web banners
- Digital e-Postcards
- Magazine ads + more

### **PREMIUM ITEMS**

Add your company logo to premium items like mousepads, passport covers, pens, and more. Plus, pull-up and tabletop banners for your next show, or for display in your office!

### PRINT-ON-DEMAND

You can select to have many of our flyers professionally printed and shipped directly to your office, tradeshow or meeting, all at competitive prices.

### **TRAINING**

Our year-round training webinars for all things Delta Vacations can be found online on the Hub as well! Check back for monthly product updates, quick tips and more.

To access the Marketing Hub, go to the Marketing Materials tab on WorldAgent Direct, and click on the Enter Now link.









With product offerings in over 300 destinations worldwide, Delta Vacations has the right vacation experience for every traveler. Explore our curated resorts and start booking!



### **DESTINATIONS + HOTELS & RESORTS**

Scan here to browse a comprehensive list of destinations offered by Delta Vacations, from Anchorage to Zagreb and everything in between.

Pro tip: Within each destination, you can click into individual hotels and resorts to view up-to-date information on room categories, amenities and more.



### **FLIGHT MAP**

Looking for a specific route? Scan here to access the Delta Air Lines Route Map.



### **DESTINATION FACT SHEETS**

their next getaway.

Already booked, or looking for inspiration?
Our destination fact sheets
will pique your clients'
interest and give
them a taste of





### **HOTEL RATINGS**

We're committed to providing an elevated experience for your clients. Our 3-star and above hotels are identified by rating throughout WorldAgent Direct for easy recognition.



### **ADULTS ONLY**

These trips are just for the grown-ups! Great for honeymoons, romantic escapes or a vacationer looking for a solo getaway, many of these hotels will have 'Adults Only' in the name.

Pro tip: While some resorts define an adult as 18 years old and older, others may require adults to be 21 years old and older.



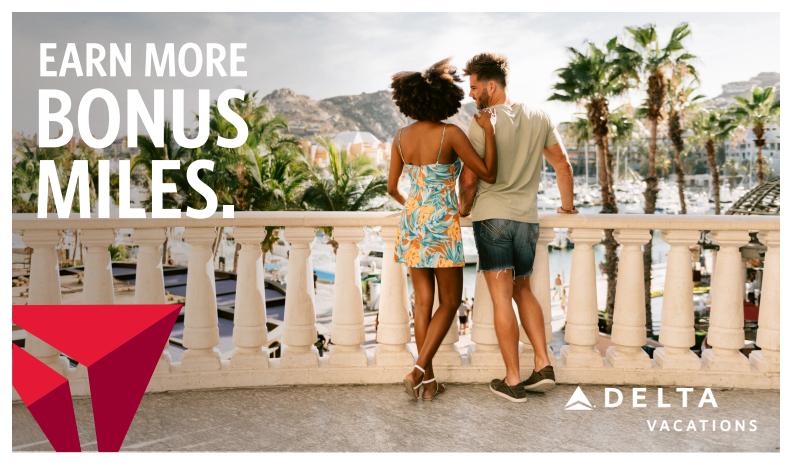
### **ALL-INCLUSIVE**

An all-inclusive hotel stay in Mexico and the Caribbean will include meals, snacks, beverages, activities and entertainment as well as taxes and gratuities.

### **BEACHFRONT VS OCEANVIEW?**

A 'beachfront' room typically means the room is facing the ocean with direct beach access. An Ocean View room may simply mean you can see the ocean, partially or fully, from the window or balcony, without direct access to the beach.

**WORLDAGENTDIRECT.COM OR CALL 1-800-727-1111** 



### Only with Delta Vacations: Earning bonus miles is better than ever before!

Exclusively with Delta Vacations, SkyMiles® Members earn up to 10,000 bonus miles per person, on every vacation experience they book—on top of miles they earn for their flight—and can use miles toward the cost of their package.

### HOW YOUR CLIENTS EARN BONUS MILES ON THEIR VACATION PACKAGES







**LEARN MORE:** 



**JOIN SKYMILES:** 



**USE MILES:** 



## EARN STATUS QUICKER.

Delta Vacations is the new go-to for Medallion® Members.

New! For travel starting January 1, 2024, SkyMiles® Members who book a Delta Vacations package earn Medallion Qualification Dollars (MQDs) on various aspects of their package—including on flights, stays, rides and activities—booked through a travel advisor.

This enhancement is industry-leading, and no other tour operator can offer these same benefits for SkyMiles Members.

Plus, your clients can still earn up to 10,000 bonus miles per person, in addition to flight miles, on every vacation package. They can also use miles toward the cost of their getaway while earning miles along the way, and you earn full commission. Delta Vacations is the only tour operator to offer these benefits.

**LEARN MORE:** 



Go Beyond the Flight

WORLDAGENTDIRECT.COM OR CALL 1-800-727-1111

### DELTA VACATIONS

All SkyMiles Program information is valid as of October 18, 2023.

Offer subject to change without notice; other restrictions may apply. All SkyMiles Program rules apply. To review the rules, please visit delta.com/memberguide. Delta Vacations airfares will earn Medallion Qualification Dollars (MQDs - U.S.-based members only) based on fare class and distance flown until December 31, 2023. After January 1, 2024, please visit worldagentdirect.com/delta/specials/specialoffer?specialofferCode=40440DVA to learn about how to earn MQDs. For full details on using miles, please visit worldagentdirect.com/delta/resource/content?resourceContentId=USEMILES.

Bonus miles do not count toward Medallion Status or Million Miler™ Status Offers void where prohibited by law.



### Learn more about the Delta SkyMiles® Program and how to make it work for your business!

### **OVERVIEW**

- The Delta SkyMiles® Program was recently named the Best Travel Rewards Program by U.S. News® for 2021 - 2022.
- Active SkyMiles Members are highly engaged with the program and its benefits. They are savvy and knowledgeable business and leisure travelers who are loyal to Delta Air Lines' industry-leading expertise.
- The SkyMiles Program is free to join and miles never expire!
- Become more knowledgeable about the program so you can help your clients make the most of their SkyMiles Member benefits and Delta Vacations getaway.

### **OTHER SKYMILES BENEFITS**

SkyMiles Members don't just earn on Delta® flights, they can earn with partners they use every day:

- Delta SkyMiles American Express® Card\*
- Delta partners: Lyft, Instacart, Airbnb and more
- Car rental partners<sup>†</sup>
- SkyMiles shopping, dining and more (delta.com/partners)

### WHY SKYMILES MEMBERS SHOULD CHOOSE DELTA VACATIONS

- SkyMiles Members earn bonus miles, in addition to flight miles, on every vacation package. Plus, they can earn toward Medallion® Status with every flight and hotel booking.
- Exclusively with Delta Vacations, SkyMiles Members can use their miles toward their getaway, while still earning miles along the way.
- SkyMiles Members enjoy the elevated Delta experience on their flight and throughout their vacation.
- Our SkyMiles Members' Pick rating makes it easier to book a hotel or resort knowing these select properties are recommended by SkyMiles Members, endorsed by our travel experts and have the highest customer satisfaction scores.

SKYMILES PROGRAM



**ENROLLMENT** 



**EARNING MILES** 



**USING MILES** 



All SkyMiles Program information is valid as of July 14, 2022.



We've improved our group offerings, adding more flexibility for you and your clients, and simplified the booking process. Plus, our featured hotel partners are ready to deliver an elevated experience no matter how big or small your client's party may be.

To ensure the best fit for your clients and to accommodate their type of group, number of travelers and flexibility of schedules, we have three unique options for them to choose from:

### **Flexible Getaways**

- Ideal for 10 or more passengers traveling together, looking for flexibility with travel dates and origins.
- Travelers can stay together at the same resort, but can have different flights, lengths of stays and origins.
- Room requirements:
  - -Featured hotel partners:\* up to 20 rooms -Europe: up to 5 rooms
- Each booking within the group receives exclusive savings with no reduction to your commission.
- FIT system pricing: book when ready.
- Perfect for family reunions and friend getaways.

1-800-727-1111, prompt 3, then prompt 2 Or, Flexible Getaways codes can be requested via chat.

### **Medium Groups**

- Ideal for groups of up to 39 rooms with names using featured hotel partners.\*
- Names due within 14 days.
- Streamlined options and processes for quick quotes.
- Flexible deposit and cancel penalties; simplified contract.
- Group amenities included in the price.
- Ideal for leisure, school clubs and special interest trips including weddings.

1-800-727-1111, prompt 3 then prompt 1

### **Traditional Groups**

- Ideal for groups of 11+\*\* rooms, traveling together using featured hotel partners,\* where names are not known.
- Faster turnaround times for featured hotel partners.
- Streamlined cancel and attrition policies with featured hotel partners.
- Group block is reserved at a fixed price with some variable length stays allowed. Check with our Group Sales Agents for details.
- Earn group extras like complimentary rooms, room upgrades, and more.
- Ideal for incentive travel, school clubs and special interest trips including weddings.

1-800-727-1111, prompt 3 then prompt 1

### **FULLY COMMISSIONABLE & ELIGIBLE FOR OPTIONAL TRIP INSURANCE**

## NEW & IMPROVED.



### APPLICABLE FOR BOOKINGS WITH OUR FEATURED HOTEL PARTNERS

	FLEXIBLE GETAWAYS (10 people minimum)	NEW! MEDIUM GROUPS	TRADITIONAL GROUPS
Room max*	Up to 20 rooms	Up to 39 rooms with names	11 rooms or more (subject to review).  No room max
Must travel from same point of origin**	N/A	✓	✓
Contract required		✓	✓
Names required at time of booking	✓	✓	
Special amenities	$\checkmark$	✓	✓
Deposit required	$\checkmark$	✓	✓
Fast pricing & quotes	✓	✓	✓
Streamlined cancel & attrition policies	Standard policy applies	✓	✓
Flexible Getaway offer: <u>Up to \$250 off</u> per booking***	✓		

<sup>\*</sup>For Flexible Getaways, there is a 20-room maximum when using our featured hotel partners. For all other properties and destinations, there is a 10-room maximum, with a 5-room maximum limit for properties in Europe.

Partners offered for Medium and Traditional Groups for the best experience in Mexico and Caribbean are: AIC Hotel Group, Barcelo Hotels & Resorts, Karisma Hotels & Resorts, Iberostar Hotels & Resorts, Inclusive Collection by Hyatt, Meliã Hotels International, Palladium Hotel Group, Playa Hotels & Resorts, RIU Hotels & Resorts and Royalton Luxury Resorts.

Which group type is right for your client? Call our vacation experts today at 1-800-727-1111, prompt 3 to get started.

**LEARN MORE** 



<sup>\*\*</sup>Need to have 10 passengers on a common segment for groups that include air.

<sup>\*\*\*</sup>Offer subject to change without notice; other restrictions may apply.